

**GENERAL PUBLIC TARIFF OF APM TERMINALS CALLAO S.A.**

v 5.2

Item	Services description	Nature	Unit of charge	Tariff (USD)			
<b>SECTION 1</b>							
<b>CONTAINERS</b>							
<b>Section 1.1</b>	<b>Standard Services</b>	<b>Nature</b>	<b>Unit of charge</b>	<b>Vessel (Tariff)</b>	<b>Vessel (GV)</b>	<b>Cargo (Tariff)</b>	<b>Cargo (GV)</b>
1.1.1	<b>Standard Service to the Vessel - Services to the Vessel</b>						
1.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	0.81	0% Rate		
1.1.2	<b>Loading and Unloading Containers - STS Gantry Cranes (n2)</b>						
1.1.2.1	Loading and Unloading Full 20 Foot Container	Regulated	Per move	16.58	0% Rate	88.07	15.85
1.1.2.2	Loading and Unloading Full 40 Foot Container		Per move	16.58	0% Rate	140.41	25.27
1.1.2.3	Loading and Unloading Empty 20 Foot Container		Per move	83.85	0% Rate		
1.1.2.4	Loading and Unloading Empty 40 Foot Container		Per move	126.76	0% Rate		
1.1.2.5	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n3)		Per complete cycle	83.85	0% Rate		
1.1.2.6	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n3)		Per complete cycle	126.76	0% Rate		
1.1.3	<b>Loading and Unloading Containers - Without STS Gantry Cranes (n4)</b>						
1.1.3.1	Loading and Unloading Full 20 Foot Container	Regulated	Per move	5.00	0% Rate	76.00	13.68
1.1.3.2	Loading and Unloading Full 40 Foot Container		Per move	5.00	0% Rate	116.50	20.97
1.1.3.3	Loading and Unloading Empty 20 Foot Container		Per move	63.64	0% Rate		
1.1.3.4	Loading and Unloading Empty 40 Foot Container		Per move	95.47	0% Rate		
1.1.3.5	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n3)		Per complete cycle	63.64	0% Rate		
1.1.3.6	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n3)		Per complete cycle	95.47	0% Rate		
(n1) Including doding and undocking. The total length of the ship to be confirmed by the "Ship's Particulars". The use of the berth as from the receipt of the first line of the vessel toward the bollard, to the undocking of the last line before vessel departure.							
(n2) This tariff is applicable to berths with STS gantry cranes.							
(n3) Transhipment containers are those which arrive and are shipped in vessels that operate in the North Terminal. The tariff includes loading/unloading in both ships (complete transshipment cycle). It includes two days of operative area use. Inter-terminals Transhipment containers are also invoiced according to described tariffs in this section (1.1.2.5, 1.1.2.6, 1.1.3.5 y 1.1.3.6), in which tariff applies per move rather than per complete cycle. It also includes sabotage containers that are discharged in one ship and are loaded onboard another vessel calling at the North Terminal. Containers discharged in berths with STS gantry cranes and are then loaded in vessels at berths without STS gantry cranes (or viceversa) will be charged with section 1.1.2 tariff.							
(n4) This is applicable only in those berths which do not have STS gantry cranes and in those cases when loading/unloading operations of containers will be carried out without STS gantry cranes.							
<b>Section 1.2</b>	<b>Special Services to the Vessel (n5)</b>	<b>Nature</b>	<b>Unit of charge</b>	<b>Vessel (Tariff)</b>	<b>Vessel (GV)</b>	<b>Cargo (Tariff)</b>	<b>Cargo (GV)</b>
1.2.1	<b>Hatches or Hold Lids (n6)</b>						
1.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate		
1.2.2	<b>Restow of containers (n6)</b>						
1.2.2.1	Restow same hold 20 foot standard container	Regulated	Per container	0.00	0% Rate		
1.2.2.2	Restow same hold 40 foot standard container		Per container	0.00	0% Rate		
1.2.2.3	Restow via quay 20 foot standard container		Per container	0.00	0% Rate		
1.2.2.4	Restow via quay 40 foot standard container		Per container	0.00	0% Rate		
1.2.3	<b>Increase of container productivity with Mobile Harbor Cranes (MHC)</b>						
1.2.3.1	Supply of MHC to increase productivity during loading/unloading container operations (price per shift or shift fraction) (n7)	Non Regulated	Per Crane/Shift	2,100.00	0% Rate		
1.2.4	<b>Use of Operational Area - Import Empty Containers (except Transhipment)</b>						
1.2.4.1	48 hours (Free time included in Standard Service) (n8)	Regulated			Free		
1.2.4.2	Day 3 - 6 (Tariff per day)	Non Regulated	Per TEU/day	8.80	0% Rate		
1.2.4.3	Day 7 (Price per day)	Non Regulated	Per TEU/day	30.00	0% Rate		
1.2.4.4	Day 8 onwards (Price per day)	Non Regulated	Per TEU/day	12.00	0% Rate		
1.2.5	<b>Use of Operational Area - Export Empty Containers (except Transhipment)</b>						
1.2.5.1	72 hours (Free time) (n9)	Regulated			Free		
1.2.5.2	Days 4 - 6 (Tariff per day)	Non Regulated	Per TEU/day	8.80	0% Rate		
1.2.5.3	Day 7 (Price per day)	Non Regulated	Per TEU/day	30.00	0% Rate		
1.2.5.4	Day 8 onwards (Price per day)	Non Regulated	Per TEU/day	12.00	0% Rate		
1.2.6	<b>Use of Operational Area - Transhipment Full Containers</b>						
1.2.6.1	48 hours (Free time included in Standard Service) (n10)	Regulated			Free		
1.2.6.2	Day 3 - 10 (Tariff per day)	Non Regulated	Per TEU/day	12.00	0% Rate		
1.2.6.3	Day 11 onwards (Price per day)	Non Regulated	Per TEU/day	15.00	0% Rate		
1.2.7	<b>Use of Operational Area - Transhipment Empty Containers</b>						
1.2.7.1	48 hours (Free time included in Standard Service) (n10)	Regulated			Free		
1.2.7.2	Day 3 - 10 (Tariff per day)	Non Regulated	Per TEU/day	12.00	0% Rate		
1.2.7.3	Day 11 onwards (Price per day)	Non Regulated	Per TEU/day	15.00	0% Rate		
1.2.8	<b>Use of Operational Area for Empty pool - Empty containers (except Transhipment)</b>						
1.2.8.1	Use of operational area for empty containers from empty pool (n11)	Non Regulated	Per TEU		Per agreement		
1.2.9	<b>Special Container - empty and transhipment</b>						
1.2.9.1	Loading/unloading and delivery of non ISO OOG (Additional) Container 20 and 40 foot (n6)	Regulated	Per container	0.00	0% Rate		
1.2.9.2	Treatment of Hazardous cargo containers IMO class 1 (n12)		Per TEU	235.00	0% Rate		
1.2.9.3	Treatment of Hazardous cargo containers IMO class 5.2, class 6.2 and class 7 (n12)		Per TEU	210.00	0% Rate		
1.2.9.4	Treatment of Hazardous cargo IMO 9 (n12)		Per TEU	102.00	0% Rate		
1.2.9.5	Treatment of Hazardous cargo other IMO classes (n12)	Non Regulated	Per TEU	132.50	0% Rate		
1.2.9.6	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move	154.00	0% Rate		
1.2.9.7	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move	257.00	0% Rate		
1.2.9.8	High Cube Containers 9'6" (n13)		Per container	16.00	0% Rate		
1.2.10	<b>Complementary Services to stevedoring/unstevedoring</b>						
1.2.10.1	Connection and disconnection service for reefer containers on-board vessels (n14)	Non Regulated	Per container	8.00	0% Rate		
1.2.11	<b>Transhipment Reefer Containers</b>						
1.2.11.1	Energy - container 20 and 40 foot (n6 y n15)	Regulated	Per Container/hour	0.00	0% Rate		
1.2.11.2	Inspection and monitoring - container 20 and 40 foot (n6 y n15)	Non Regulated	Per Container/day	0.00	0% Rate		
1.2.11.3	Energy - container 20 and 40 foot (n16)	Non Regulated	Per Container/day	60.00	0% Rate		
1.2.11.4	Inspection and monitoring - container 20 and 40 foot (n16)	Non Regulated	Per event	20.00	0% Rate		
1.2.12	<b>Re-stow Reefer Containers (n17)</b>						
1.2.12.1	Energy supply for re-stow reefer containers	Non Regulated	Per container	65.00	0% Rate		
1.2.13	<b>Additional inspection of seals</b>						
1.2.13.1	Additional inspection or revision of seals (n18)	Non Regulated	Per seal	12.00	0% Rate		
1.2.14	<b>Traction Service for Inter-terminal Transhipment Containers</b>						
1.2.14.1	Inter-terminal Transport of Transhipment Containers (n19)	Non Regulated	Per container	40.00	0% Rate		
(n5) All the other services applying to all types of vessels are available in section 7 of this Tariff Schedule.							
(n6) Applicable to all users that necessarily require the services, according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.							
(n7) Charge of this price is applicable whenever service is required by users and is aimed to increase productivity of loading/unloading container operations above productivity levels set forth in the Concession Agreement. This price is additional to standard service without gantry crane. In case productivity is increased by initiative of APM Terminals Callao S.A. and with no user request, productivity increase cost is under responsibility of APM Terminals Callao.							
(n8) Free time to run as from the end of complete discharge operation of the vessel.							
(n9) 72 Free hours to run as from the period cargo is loaded in the Terminal yard for shipment. Storage time ends with vessel ETB sent to the users.							
(n10) Free time to run as from the end of complete discharge operation of the vessel or from the moment the container is located in the Terminal yard for shipment.							
(n11) This is applicable to those containers from empty pool granted to shipping lines in accordance to corresponding agreement with APM Terminals Callao S.A. Price is independent from the number of storage days.							
(n12) In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge.							
(n13) This service covers additional capacity of containers yard or stacks of empty containers (all traffic) and full transhipment containers. Price is independent from the number of storage days at the Terminal.							
(n14) This price is applicable to all discharged or shipped containers through the Terminal including restow containers (via quay and in the same hold), that require such service. This is applicable for this operation, whether it is connection or disconnection.							
(n15) Tariff applicable until day 10th of storage (inclusive).							
(n16) Price applicable as from 11th day onward.							
(n17) This is applicable to re-stow containers via quay, including inspection and monitoring if necessary. This is an one time payment to be applicable for total energy supply period provided to re-stow reefer containers.							
(n18) This is applicable to those cases whenever there is a difference between seal information provided by APM Terminals Callao S.A. and information from the user, for additional services requested by the user. In the event APM Terminals Callao S.A. originates seal discrepancy no charge will be applicable. Not applicable as well for loading containers.							
(n19) Service that involves moving the container between port terminals from the North Terminal to the South Terminal whenever a container is unloaded via the North Terminal and it is required to be shipped via the South Terminal and/or viceversa.							

Section 1.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)	
1.3.1	<b>Use of Operational Area - Import Full Containers (except Transhipment) (n20)</b>							
1.3.1.1	48 hours to import and/or discharge container (Free time included in Standard Service) (n21)	Regulated				Free		
1.3.1.2	Day 3 - 6 (Tariff per day)		Per TEU/day			20.00	3.60	
1.3.1.3	Day 7 (Price per day) container 20 and 40 foot		Per TEU			70.00	12.60	
1.3.1.4	Days: 8 - 10 (Price per day)		Per TEU/day			30.00	5.40	
1.3.1.5	Days: 11 - 20 (Price per day)		Per TEU/day			30.00	5.40	
1.3.1.6	Days: 21 - 28 (Price per day)		Per TEU/day			30.00	5.40	
1.3.1.7	Day: 29 onwards (Price per day)		Per TEU/day			30.00	5.40	
1.3.2	<b>Use of Operational Area - Export Full Containers (except Transhipment) (n20)</b>							
1.3.2.1	72 hours to export and/or loading container (Free time) (n22)	Regulated				Free		
1.3.2.2	Days: 4 - 6 (Tariff per day)		Per TEU/day			20.00	3.60	
1.3.2.3	Day 7 (Price per day) container 20 and 40 foot		Per TEU			70.00	12.60	
1.3.2.4	Days: 8 - 10 (Price per day)		Per TEU/day			30.00	5.40	
1.3.2.5	Days: 11 - 20 (Price per day)		Per TEU/day			30.00	5.40	
1.3.2.6	Days: 21 - 28 (Price per day)		Per TEU/day			30.00	5.40	
1.3.2.7	Day: 29 onwards (Price per day)		Per TEU/day			30.00	5.40	
(n20)	Tariffs and prices set forth in sub-section 1.3.1 and 1.3.2 are applicable to those containers that have been discharged/loaded via the North Terminal as per conditions established in the Concession Contract.							
(n21)	Free time to run as from the end of complete cargo discharge operation of the vessel. Calculation of use of operational area starts from the date and hour of complete cargo discharge from vessel and finishes when container is withdrawn from the yard.							
(n22)	Free time period is 72 hours which is calculated from the date the container is placed in the container yard for shipment. Calculation of use of operational area (storage) ends with vessel's Estimated Time of Berthing (ETB) to be communicated to users.							
Section 1.4	Temporary Depot Special Service - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)	
1.4.1	<b>Temporary Depot Integrated Service for dry import containers (n23)</b>							
1.4.1.1	20 Container - Includes use of area until the 10th day		Per container			208.00	37.44	
1.4.1.2	40 Container - Includes use of area until the 10th day		Per container			275.00	49.50	
1.4.1.3	Use of area during days 11 - 20 (Price per day) (n24)	Non Regulated	Per TEU/day			15.00	2.70	
1.4.1.4	Use of area during days 21 - 28 (Price per day) (n24)		Per TEU/day			20.00	3.60	
1.4.1.5	Use of area from 29th day onwards and other services (n24)					See section 1.3.1.7 and others from section 1.5		
1.4.2	<b>Temporary Depot Integrated Service for dry export containers (n25)</b>							
1.4.2.1	20 Container - Includes use of area until the 7th day		Per container			154.00	27.72	
1.4.2.2	40 Container - Includes use of area until the 7th day		Per container			217.00	39.06	
1.4.2.3	Use of area days 8 - 10 (Price per day) (n26)	Non Regulated	Per TEU/day			7.00	1.26	
1.4.2.4	Use of area days 11 - 20 (Price per day) (n26)		Per TEU/day			9.00	1.62	
1.4.2.5	Use of area during days 21 - 28 (Price per day) (n26)		Per TEU/day			20.00	3.60	
1.4.2.6	Use of area from 29th day onwards and other services (n26)					See section 1.3.2.7 and others from section 1.5		
1.4.3	<b>Temporary Depot integrated service for reefer import containers (n27)</b>							
1.4.3.1	20 Container - Includes use of area until the 7th day	Non Regulated	Per container			260.00	50.40	
1.4.3.2	40 Container - Includes use of area until the 7th day		Per container			345.00	62.10	
1.4.3.3	Use of area during days 8 - 10 (Price per day) (n28)		Per TEU/day			10.00	1.80	
1.4.3.4	Use of area from day 11 onwards and other services (n28)					See section 1.4.1.3, 1.4.1.4 and 1.3.1.7 and others from section 1.5		
1.4.4	<b>Temporary Depot integrated service for reefer export containers (n29)</b>							
1.4.4.1	20 Container - Includes use of area until the 7th day	Non Regulated	Per Container			260.00	46.80	
1.4.4.2	40 Container - Includes use of area until the 7th day		Per Container			320.00	57.60	
1.4.4.3	Use of area from day 8 onwards and other services (n30)					See section 1.4.2.3 to 1.4.2.5, 1.3.2.7 and others of section 1.5		
(n23)	This shall be applicable whenever APM Terminals Callao S.A. has been nominated as Temporary Depot (2014). Service includes Cargo Portion of Standard Service, use of operational area until the 10th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Calculation of use of operational area is from the date of complete cargo discharge of the vessel and finishes when the container is withdrawn from the container yard. First two days (48 hours) are free of charge and are included within the standard service.							
(n24)	Price of section 1.4.1.3 is applicable to use of operational area from days 11 to 20; price of section 1.4.1.4 is applicable for days 21 to 28; and price of section 1.3.1.7 is applicable for days 29 onwards. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.							
(n25)	This shall be applicable whenever APM Terminals Callao S.A. has been nominated as Temporary Depot (2014). Service includes Cargo Portion of Standard Service, use of operational area until the 7th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Use of operational area is calculated from the date the container is placed in the container yard until the Estimated Time of Berthing (ETB) of the vessel. First two days (48 hours) are free of charge and are included within standard service.							
(n26)	Price of section 1.4.2.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot; price of section 1.4.1.3 is applicable for days 11 to 20; price of section 1.4.1.4 is applicable for days 21 to 28; and price of section 1.3.1.7 is applicable for days 29 onwards. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.							
(n27)	This shall be applicable whenever APM Terminals Callao S.A. has been nominated as Temporary Depot (2014). Service includes Cargo Portion of Standard Service, use of operational area until the 7th day, energy supply to reefer containers until the 7th day, inspection and monitoring until the 7th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Use of operational area is calculated from the date of complete cargo discharge of the vessel until the container is withdrawn from the container yard. First two days (48 hours) are free of charge and are included within the standard service.							
(n28)	Price of section 1.4.3.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot; price of section 1.4.2.4 is applicable for days 11 to 20; price of section 1.4.1.4 is applicable for days 21 to 28; and price of section 1.3.1.7 is applicable for days 29 onwards. Price of section 1.5.2.3 is applicable for energy supply for day 8th onwards and price of section 1.5.2.4 is applicable for inspection and monitoring for day 8th onwards as well. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.							
(n29)	This shall be applicable whenever APM Terminals Callao S.A. has been nominated as Temporary Depot (2014). Service includes Cargo Portion of Standard Service, use of operational area until the 7th day, energy supply to reefer containers until the 7th day, inspection and monitoring until the 7th day, documentation revision, temporary depot documentation emission (volante), customs transmission. Use of operational area is calculated from the date the container is placed in the container yard until the Estimated Time of Berthing (ETB) of the vessel. First two days (48 hours) are free of charge and are included within the standard service.							
(n30)	Price of section 1.4.2.3 is applicable to use of operational area from days 8 to 10 of Temporary Depot; price of section 1.4.2.4 is applicable for days 11 to 20; price of section 1.4.2.5 is applicable for days 21 to 28; and price of section 1.3.2.7 is applicable for days 29 onwards. Price of section 1.5.2.3 is applicable for energy supply for day 8th onwards and price of section 1.5.2.4 is applicable for inspection and monitoring for day 8th onwards as well. For the other services, the sections 1.5.1, 1.5.3, 1.5.4 and 1.5.5 are applicable independently from the number of storage days.							
Section 1.5	Other Special Services for Containers (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)	
1.5.1	<b>Special Cargo</b>							
1.5.1.1	Treatment of Hazardous cargo containers IMO class 1 (n31)		Per TEU			235.00	42.30	
1.5.1.2	Treatment of Hazardous cargo containers IMO class 2, class 6.2 and class 7 (n31)		Per TEU			210.00	37.80	
1.5.1.3	Treatment of Hazardous cargo IMO 9 (n31 y n32)		Per TEU			102.00	18.36	
1.5.1.4	Treatment of Hazardous cargo other IMO classes (n31)	Non Regulated	Per TEU			132.50	23.85	
1.5.1.5	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move			154.00	27.72	
1.5.1.6	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move			267.00	46.26	
1.5.1.7	High Cube Containers 9'6" (n29)		Container			16.00	2.88	
1.5.2	<b>Reefer Container</b>							
1.5.2.1	Energy - 20' and 40' container (n34 and n35)	Regulated	Per container/without			0.00	0.00	
1.5.2.2	Inspection and monitoring - 20' and 40' container (n34 and n35)		Per container/day			0.00	0.00	
1.5.2.3	Energy - 20' and 40' container (Price per day or fraction day) (n36)	Non Regulated	Per container/day			60.00	10.80	
1.5.2.4	Inspection and monitoring - 20' and 40' container (n36)		Per event			20.00	3.60	
1.5.2.5	Assembly and disassembly of d/c system on reefer Genersets (n34)	Regulated	Per complete cycle			0.00	0.00	
1.5.3	<b>Cargo Handling and horizontal movement operations</b>							
1.5.3.1	Additional Movement to Standard Service in the terminal as per request of the user or authorities (n34)	Regulated	Per Container			0.00	0.00	
1.5.3.2	Cargo inspection with groups o caenas - 20' and 40' container (n34)		Per Container			0.00	0.00	
1.5.3.3	Cargo inspection with forklifts - 20' and 40' container (n34)		Per Container			0.00	0.00	
1.5.3.4	Consolidation/deconsolidation of dry containers	Non Regulated	Per Container			164.00	29.52	
1.5.3.5	Consolidation/deconsolidation of dry containers including Gate In/Gate Out of empty container		Per Container			216.00	38.88	
1.5.3.6	Consolidation/deconsolidation of reefer containers		Per Container			544.00	97.92	
1.5.3.7	Consolidation/deconsolidation of reefer containers including Gate In/Gate Out of empty containers		Per Container			595.00	107.10	
1.5.3.8	Consolidation/deconsolidation of containers with Mobile Harbour Cranes (Price per shift or fraction shift) (n37)		Per shift			1,155.00	207.90	
1.5.4	<b>Other Services</b>							
1.5.4.1	Breakdown as per instructions of freight forward agent (n38)		Per BL			23.00	4.14	
1.5.4.2	Bill of lading breakdown (n38)		Per breakdown			23.00	4.14	
1.5.4.3	Sweeping of empty container		Per container			6.00	1.08	
1.5.4.4	Simple cleaning of container		Per container			24.00	4.32	
1.5.4.5	Chemical cleaning of container	Non Regulated	Per container			48.00	8.64	
1.5.4.6	Container repair		Per Activity			Per quote		
1.5.4.7	Seal placement services		Per seal			12.00	2.16	
1.5.4.8	Additional inspection or revision of seals (n18)		Per seal			12.00	2.16	
1.5.4.9	Labels Placing or Removal Services (n39)		Per container			9.00	1.62	
1.5.4.10	Additional weighing of containers (n40)		Per container			90.00	16.20	
1.5.5	<b>Depot for Empty Containers</b>							
1.5.5.1	Gate In (n41)	Non Regulated	Per container			129.00	23.22	
1.5.5.2	Gate Out (n41)		Per container			88.00	15.84	
(n31)	In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge.							
(n32)	In the event of Freight - IMO class 9 previously declared as such in the Container Announcement List (CAL) for shipping as per procedures - applicable tariff shall be USD 8.5 per TEU.							
(n33)	This service covers additional capacity of container yard or stacks of full containers (except transhipment). Price is independent from the number of storage days at the Terminal. This is not applicable for containers of Temporary Depot service (section 1.4 services).							
(n34)	Applicable to all users that necessarily require the services(s), according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.							
(n35)	This is applicable until 8th day of storage also. This will be applicable to all containers that are loaded or discharged via the Multipurpose North Terminal, except for transhipment and re-stow containers.							
(n36)	This tariff is applicable from day 7 onwards for Port Terminal services (when APMTIC has not been appointed Temporary Depot). Whenever APMTIC is appointed as Temporary Depot, price is applicable from day 8th onwards.							
(n37)	Service includes the use of Mobile Harbour Cranes per a period of 4 hours. For deconsolidations, service also includes the separation of the cargo that is loaded inside the container (flat rack or another) and placing the cargo on the truck or unit assigned by the consignee (or representative). In the event of consolidations, it comprises the reception of the cargo from trucks or the transport unit of the consignee (or representative) and the consolidation of the cargo or its placement inside the container (flat rack or another). This is subject to Mobile Harbour Cranes' availability.							
(n38)	It is charged to each breakdown BL, mother, BL, son or BL grandson.							
(n39)	Respective labels shall be placed according to cargo classification as per IMDG code for export operations. For import operations, placing of label shall take place whenever a discharged container does not have a label of corresponding label. In such case, removal of labels will take place. Label removal shall also take place when containers are returned for their reutilization or in those cases when these do not correspond to IMDG code, for placing the correct label instead.							
(n40)	Weighing of containers shall be executed at the facilities of the North Terminal as per request of the user (cargo owner or consignee) or the authorities. The charge of this service is applicable for containers that suffered no modification (from physical inspection or other reason), and which additional weighing result does not vary more than 3% of registered weight from standard service weighing.							
(n41)	This service shall not be applicable for shipping, unloading or transhipment services for empty containers set forth in Section 1.1.2 and 1.1.3 of current Tariff Schedule.							

SECTION 2 BREAK BULK CARGO SERVICES							
Section 2.1	Standard Services	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
2.1.1	Standard Service to the Vessel - Services to the Vessel						
2.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	0.81	0% Rate		
2.1.2	Standard Service to Break Bulk Cargo						
2.1.2.1	Loading and Unloading of Break Bulk cargo (n2)	Regulated	Per Ton	2.50	0% Rate	6.23	1.12
(n42) Vessel portion of this tariff includes transference of the cargo from vessel to the quay, lashing/unlashing and tally. Payment of Vessel portion will be applicable to the shipping line or cargo consignee, upon conditions set forth in the maritime shipping contract. If Vessel portion of the tariff is charged to the cargo consignee, then IGW (IVA) shall be applicable to this tariff.							
Section 2.2	Special Services - Services to the Vessel (n5)	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
2.2.1	Hatches or Hold Lids (n6)						
2.2.1.1	Movement of ISO Containers	Regulated	Per move	0.00	0% Rate		
2.2.2	Re-stow of Break Bulk Cargo						
2.2.2.1	Re-stow via vessel	Regulated	Per ton	6.50	0% Rate		
2.2.2.2	Re-stow via quay (n43)	Regulated	Per ton	13.00	0% Rate		
2.2.3	Transshipment of Break Bulk cargo						
2.2.3.1	Transshipment of Break Bulk cargo - Complete cycle (n44)	Non Regulated	Per ton	17.40	0% Rate		
(n43) This is applicable to the cargo that is re-stowed in the same hold (level) or in another hold (level) of the vessel which in both cases cargo requires to be temporarily transferred to the quay.							
(n44) Price of service includes 3 free days of storage which applies after completion of cargo discharge operation of the vessel.							
Section 2.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
2.3.1	Use of Operational Area - All traffic						
2.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)	Regulated				Free	
2.3.1.2	Days: 4 - 10 (Tariff for whole period or fraction period)					22.11	3.98
2.3.1.3	Days: 11 - 20 (Tariff per day or fraction day)	Non Regulated	Per ton/day			2.50	0.45
2.3.1.4	Days: 21 - onwards (Tariff per day or fraction day)	Non Regulated	Per ton/day			4.00	0.72
Section 2.4	Special Service of Temporary Depot - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
2.4.1	Temporary Depot Integrated Service - All traffic (n45)						
2.4.1.1	Break Bulk Cargo - Includes use of operational area until day 10		Per ton			25.60	4.61
2.4.1.2	Use of operational area from days 11 - 20 (Price per day of day fraction)	Non Regulated	Per ton/day			1.50	0.27
2.4.1.3	Use of operational area from day 21 onwards and other services (n46)						
(n45) This is applicable whenever APM Terminal Callao S.A. is appointed as Temporary Depot (code 3014) after cargo has been previously coordinated and accepted by APMTC (Subject to space availability). It includes the Standard Service (total or cargo portion as per maritime contract terms), use of operational area until day 10, temporary depot documentation emission (volante) and transmission to Customs. First three calendar days are free of charge and are part of the Standard Service.							
(n46) This is applicable to all cargo that cannot be transferred by its own means, weighing over 35 tons or being over 50 m3 per unit. The unit of charge shall be applicable to the larger measure between tonnage and dimension in m3. Tariff shall be charged to the shipping line or cargo consignee according to the number of storage days of break bulk cargo in the Terminal.							
Section 2.5	Other Special Services to Break Bulk Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
2.5.1	Use of Simple Depot - All traffic (n47)						
2.5.1.1	Days: 1 - 30 (Price per month or fraction month)	Non Regulated	Per m2			10.50	1.89
2.5.2	Special Carro						
2.5.2.1	Loading/Unloading of project cargo without mobile harbor crane (n48)		Per ton or m3			14.47	2.60
2.5.2.2	Loading/Unloading of project cargo with mobile harbor crane (n48)	Regulated	Per ton or m3			15.65	2.82
2.5.2.3	Special treatment to hazardous cargo using equipment and additional personnel - direct treatment (n49)		Per ton			12.05	2.17
2.5.2.4	Special treatment to hazardous cargo using equipment and additional personnel - indirect treatment (n49)		Per ton			19.82	3.57
2.5.3	Carro Handlino and horizontal movement operations						
2.5.3.1	Additional Movement as per request of the user or competent authority		Per ton			3.50	0.63
2.5.3.2	Handling for readiness of break bulk cargo (n50)		Per ton			3.50	0.63
2.5.3.3	Deconsolidation/Consolidation of break bulk cargo with MAFIs (n51)	Non Regulated	Per MAFI			250.00	46.08
2.5.3.4	Deconsolidation/Consolidation of Break Bulk cargo in MAFI's with Mobile Harbour Cranes (Price per shift or fraction shift) (n52)		Per Shift			1,155.00	207.90
2.5.3.5	Deconsolidation/Consolidation of MAFI's (n53)		Per MAFI	77.00	13.86		
2.5.4	Other services						
2.5.4.1	Additional weighing (This does not include extra movement)	Non Regulated	Per truck			21.00	3.78
2.5.5	Productivity increase for loading and unloading operations (n54)						
2.5.5.1	Productivity higher or equal to 305 tons-hour		Per ton			9.25	1.67
2.5.5.2	Productivity higher or equal to 406 tons-hour	Regulated	Per ton			9.74	1.75
2.5.5.3	Productivity higher or equal to 510 tons-hour	Regulated	Per ton			10.68	1.92
(n47) This service refers to receiving Break Bulk cargo, placing it in a designated area and storing it for a period agreed by the exporter or importer and APM Terminal Callao S.A. This is applicable for Break Bulk cargo that will be finally shipped as another type of cargo (in containers mainly) or for another cargo that has been unladen in container and is then stored as Break Bulk. Standard service shall not be provided to Break Bulk cargo in this case. Tariff for this service is applicable as Simple Depot only. Space is subject to availability.							
(n48) This is applicable to all cargo that cannot be transferred by its own means, weighing over 35 tons or being over 50 m3 per unit. The unit of charge shall be applicable to the larger measure between tonnage and dimension in m3. Tariff shall be charged to the shipping line or cargo consignee according to the maritime shipping contract.							
(n49) Tariff corresponds to loading and unloading operations of hazardous break bulk cargo (IMC) whenever additional equipment and/or personnel is to be provided as per Port Authority regulation or upon request of the user. Tariffs of sections 2.5.2.3 and 2.5.2.4 include Standard Service to break bulk cargo. If additional equipment and personnel are not to be provided, then Standard Service tariff to break bulk cargo shall be applicable. Under indirect treatment, import hazardous cargo is to be delivered to the user in the berth (next to the ship) immediately after being discharged. Under indirect treatment, import hazardous cargo is delivered to the user at the storage area.							
(n50) This refers to handling of cargo using forklifts and/or gangs for the registry or inspection of cargo. This service shall be provided upon request of the user (cargo owner or consignee) or the authorities.							
(n51) Price is applicable for special treatment to break bulk cargo in the storage yard in order to separate/detach/unload or place/load break bulk cargo from metallic platforms (called MAFI trailers). This is invoked to the cargo consignee.							
(n52) Service includes the use of Mobile Harbour Cranes, for special treatment of Break Bulk cargo at the operational area, for the period of four (04) hours in order to separate/withdraw/discharge and place/load break bulk cargo from metallic platforms (Referred to as MAFI trailer). Price is invoked to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.							
(n53) This is applicable for assembly/blacking or disassembly/separating of MAFI's for its delivery to the shipping line. This is invoked to shipping lines.							
(n54) Price is applicable whenever such service is required by the user and is aimed to increase the productivity for loading and unloading operations of break bulk cargo above the productivity levels set forth in the Concession Agreement. This includes Standard Service tariff to break bulk cargo and such service shall be charged to the Cargo consignee otherwise detailed in the maritime shipping agreement. If productivity is increased by decision of APM Terminal Callao S.A. without the user request, no charge will be applicable to the user.							
SECTION 3 RO-RO CARGO SERVICES							
Section 3.1	Standard Service	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
3.1.1	Standard Service to the Vessel - Services to the Vessel						
3.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	0.81	0% Rate		
3.1.2	Standard Service to Ro-Ro Cargo						
3.1.2.1	Loading or Unloading of Ro-Ro cargo (n55)	Regulated	Per ton	3.50	0% Rate	29.67	5.34
(n55) Vessel portion of this tariff will be charged to the Shipping Line (or representative), unless maritime shipping contract indicates otherwise. If Vessel portion of this tariff is charged to the cargo consignee, then IGW (IVA) shall be applicable to this tariff.							
Section 3.2	Special Services - Services to the Vessel	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
3.2.1	Re-stow of Ro-Ro cargo						
3.2.1.1	Re-stow via vessel	Regulated	Per ton	13.00	0% Rate		
3.2.1.2	Re-stow via quay (n56)		Per ton	26.20	0% Rate		
3.2.2	Transshipment of Ro-Ro cargo						
3.2.2.1	Transshipment of Ro-Ro cargo - Complete cycle (n57)	Non Regulated	Per ton	61.90	0% Rate		
(n56) This is applicable to the cargo that is re-stowed in the same hold (level) or in another hold (level) of the vessel which in both cases cargo requires to be temporarily transferred to the quay.							
(n57) Price of service includes 3 free days of storage which applies after completion of cargo discharge operation of the vessel.							
Section 3.3	Special Service of Use of Operational Area (Port Terminal) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
3.3.1	Use of Operational Area - All traffic (n58)						
3.3.1.1	Days: 1 - 3 (Free time - included in Standard Service)	Regulated				Free	
3.3.1.2	Days: 4 - 10 (Price for total period or fraction period)					40.00	7.20
3.3.1.3	Days: 11 - onwards (Price per day or fraction day)	Non Regulated	Per ton/day			15.00	2.70
(n58) Prices of this section are applicable to all types of vehicle and machinery.							
Section 3.4	Special Service of Temporary Depot - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
3.4.1	Temporary Depot Integrated Service - All traffic (n59)						
3.4.1.1	Ro-Ro cargo in general - Includes use of operational area until day 10		Per ton			68.00	12.24
3.4.1.2	Use of operational area from day 11 onwards (Price per day or fraction day)	Non Regulated	Per ton/day			10.00	1.80
3.4.1.3	Other services (n60)						
(n59) This is applicable whenever APM Terminal Callao S.A. is appointed as Temporary Depot (code 3014) after cargo has been previously coordinated and accepted by APMTC (Subject to space availability). It includes the Standard Service (total or cargo portion as per maritime contract terms), use of operational area until day 10, temporary depot documentation emission (volante) and transmission to Customs. First three calendar days are free of charge and are part of the Standard Service. Prices of this section are applicable to all types of vehicles and machinery.							
(n60) Prices of section 3.5 apply to other services of Temporary Depot, independently from the number of storage days of Ro-Ro cargo.							
Section 3.5	Other Special Services to Ro-Ro Cargo (Port Terminal & Temporary Depot) - Services to the Cargo	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
3.5.1	Handling Services in Storage area						
3.5.1.1	Handling for readiness of Ro-Ro cargo (n61)	Non Regulated	Per ton			10.50	1.89
3.5.1.2	Extra movement of Ro-Ro cargo (n62)		Per ton			2.10	0.38
3.5.2	Deconsolidation/Consolidation						
3.5.2.1	Deconsolidation/Consolidation of Ro-Ro cargo with MAFI's (n63)		Per MAFI			250.00	46.08
3.5.2.2	Deconsolidation/Consolidation of Ro-Ro cargo on MAFI's with Mobile Harbour Cranes (Price per shift or fraction shift) (n64)	Non Regulated	Per Shift			1,155.00	207.90
3.5.2.3	Deconsolidation/Consolidation of MAFI's (n65)		Per MAFI	77.00	13.86		
(n61) This refers to handling of cargo using gangs and/or equipment for the registry or inspection of the cargo, as per request of the user, (cargo owner or consignee), or authorities.							
(n62) Additional movement of Ro-Ro cargo between two points within the Multipurpose North Terminal facilities which is not included in the Standard Service, and upon request of the user, (cargo owner or consignee) or competent authority.							
(n63) This is applicable for special treatment to Ro-Ro cargo in the storage area in order to separate/detach/unload or place/load Ro-Ro cargo from metallic platforms (called MAFI trailers). This is invoked to the cargo consignee.							
(n64) Service includes the use of Mobile Harbour Cranes, for special treatment of Ro-Ro cargo at the operational area, for the period of four (04) hours in order to separate/withdraw/discharge and place/load Ro-Ro cargo from metallic platforms (Referred to as MAFI trailer). Price is invoked to the Cargo Consignee, being applicable in those cases where Mobile Harbour Cranes are required for less than four-hour (4) periods. This is subject to Mobile Harbour Cranes' availability.							
(n65) This is applicable for assembly/blacking or disassembly/separating of MAFI's for its delivery to the shipping line. This is invoked to shipping lines.							

SECTION 4		SOLID BULK CARGO							
Section 4.1		Standard Service		Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Carga (GV)
4.1.1	Standard Service to the Vessel - Services to the Vessel		Regulated	Total LoA (m) x Hours	0.81	0%	Rate		
4.1.2	Standard Service to Solid Bulk Cargo - Services to the Cargo		Regulated	Per ton				4.32	0.78
Section 4.2		Special Services - Services to the Vessel		Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Carga (GV)
4.2.1	Hatches or Hold Lids(n6)		Regulated	Per move	0.00	0%	Rate		
4.2.1.1	Movement of ISO hatches		Regulated	Per move	0.00	0%	Rate		
Section 4.3		Special Services - Services to the Cargo		Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Carga (GV)
4.3.1	Use of Operational Area - All traffic		Regulated					Free	
4.3.1.1	Days: 1 - 5 (Free time - included in Standard Service) (n65)		Regulated	Per ton				2.75	0.50
4.3.1.2	Days: 6 - 15 (Price for whole period or fraction period)		Non Regulated	Per ton				4.00	0.72
4.3.1.3	Days: 16 - 30 (Price for whole period or fraction period)		Non Regulated	Per ton/day				0.40	0.07
4.3.1.4	Days: 31 - onwards (Price per day or fraction day)		Non Regulated	Per truck				21.00	3.78
4.3.2	Other services		Non Regulated	Per truck				21.00	3.78
4.3.2.1	Additional weighing (Extra movement is not included) (n66)		Non Regulated	Per truck				21.00	3.78
(n65): Free days are given to goods which use absorbing towers and silos.									
(n66): This service shall be provided within facilities of Multipurpose North Terminal as per request of user or authorities. (Extra) movement of solid bulk cargo is requested from its stacking area to the Gates area. Such service does not include extra movement service.									
SECTION 5		LIQUID BULK CARGO							
Section 5.1		Standard Service		Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Carga (GV)
5.1.1	Standard Service to the Vessel - Services to the Vessel		Regulated	Total LoA (m) x Hours	0.81	0%	Rate		
5.1.2	Standard Service to Liquid Bulk Cargo - Services to the Cargo		Regulated	Per ton				1.35	0.24
5.1.2.1	Loading or Unloading of Liquid Bulk		Regulated	Per ton				1.35	0.24
Section 5.2		Special Services - Services to the Cargo		Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Carga (GV)
5.2.1	Use of Contention Barriers		Regulated	Per day				533.02	95.94
5.2.1.1	Use of Contention Barriers (Tariff per day or fraction day) (n67)		Regulated	Per day				533.02	95.94
(n67): This is applicable for the use of contention barriers during loading and unloading operations of hazardous substances and/or goods such as hydrocarbons and other liquid bulk. Service includes placing and unplugging contention barriers as well as cleaning and drying of contention barriers. Tariff of this service during loading/unloading operations of hazardous liquid bulk shall be applicable to the cargo consignee, unless otherwise detailed in the maritime shipping contract.									
SECTION 6		PASSENGERS							
Section 6.1		Standard Service		Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Carga (GV)
6.1.1	Standard Service to the Vessel - Services to the Vessel		Regulated	Total LoA (m) x Hours	0.81	0.15			
6.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)		Regulated	Total LoA (m) x Hours	0.81	0.15			
6.1.2	Standard Service per Passenger		Regulated	Per Passenger				9.32	1.68
6.1.2.1	Standard Service per Passenger (n68)		Regulated	Per Passenger				9.32	1.68
(n68): Children under 12 years old and crew members are not subject to charge.									
SECTION 7		OTHER COMMON SERVICES TO THE VESSEL (n69)							
Section 7.1		Special Services - Services to the Vessel		Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Carga (GV)
7.1.1	Use of Contention Barriers		Regulated	Per dia	533.02	95.94			
7.1.1.1	Use of Contention Barriers (Tariff per hour or fraction hour) (n70)		Regulated	Per dia	533.02	95.94			
7.1.2	Hold Cleaning (n71)		Non Regulated	Per area/Shift	500.00	90.00			
7.1.2.1	Vessel Hold cleaning (price per area/shift or fraction) (n72)		Non Regulated	Per M3	250.00	45.00			
7.1.2.2	Unloading of solid waste (price per M3 or fraction) (n73)		Non Regulated	Per M3	250.00	45.00			
7.1.3	Sludge Management		Non Regulated	Per truck	1,300.00	234.00			
7.1.3.1	Oily Waste Management (n74)		Non Regulated	Per M3	350.00	63.00			
7.1.3.2	Unloading of solid waste (price per M3 or fraction) (n75)		Non Regulated	Per M3	350.00	63.00			
7.1.4	Other services		Non Regulated	Per ton	7.00	1.26			
7.1.4.1	Water supply (n76)		Non Regulated	Per activity					
7.1.4.2	Phone service		Non Regulated	Per activity					
(n69): Services applicable to all type of vessels.									
(n70): This is applicable for the use of contention barriers during fuel supply operations to the vessel. Service includes placing and unplugging contention barriers as well as cleaning and drying service. Tariff for contention barriers shall be applicable to the shipping line or its representative.									
(n71): This service will apply to users named "clients of ordinary service" which refers to loading or discharge operations per vessel call, and in case of discharge and loading operations of compatible goods per vessel call. Service shall not be applicable to discharging and loading operations of incompatible goods of same vessel call, in other words, to discharging cargo not compatible with products to be loaded. This includes vessel hold cleaning service (price of section 7.1.2.1 of Tariff Rates) and unloading of solid waste (price of section 7.1.2.2), as result of cleaning process, and it does not include washing of holds.									
(n72): This service refers to picking up solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (waste of shipped or unloaded cargo, etc.).									
(n73): This refers to unloading solid waste onboard the vessel such as materials from lashing/unlashing (wood, cardboard and others) as well as other authorized solid waste (waste of shipped or unloaded cargo, etc.). Service includes temporary store in the terminal facility if necessary, as well as final waste disposal. Minimum invoice shall be US\$ 250.									
(n74): Price of this service includes collection and final disposal of oily waste from vessel.									
(n75): This service refers to discharging or collecting from vessels recoverable waste from vessels, such as: plastics, plastic or metal cords, wood, cardboard, paper, magazines, and any other of the same type. Price of service applies to those cases where APM Terminal Cabo S.A. does not carry out vessel hold cleaning service. Minimum invoice shall be US\$ 350.									
(n76): This shall be provided according to the Terminal's berth/per availability or capacity and shall be charged to the shipping line or representative.									

SECTION 8 COMMERCIAL POLICIES (n77)							
Section 8.1	For containers	Nature	Unit of charge	Vessel (Tariff)	Vessel (GV)	Cargo (Tariff)	Cargo (GV)
<b>8.1.1</b>	<b>Cancellation of container loading and withdraw of container (n78)</b>						
8.1.1.1	20' Container	Non Regulated	Per container			160.00	28.80
8.1.1.2	40' Container		Per container			200.00	36.00

(n77) For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: [www.apmterminalsallao.com.pe](http://www.apmterminalsallao.com.pe)

(n78) This is applicable whenever the user (consignee, representative or shipping line) withdraws a container after cancelling container loading. Price covers resource costs involved in standard service cancellation (loading) and container withdraw. In this case standard service tariff shall not be applicable. It applies for full containers.

#### COMMERCIAL POLICIES

##### DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and free election.

In this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

##### Discounts

Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be received.

##### Promotions and/or temporary offers

APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases foreseen in Section 5.1.1 and 5.1.2 of Tariffs Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users.

APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

##### CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS

APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

Cost-benefit evaluation

Market competitiveness

Promotion of those services that could not have been provided without the application of discounts and/or promotions.

Generation for more demand of services provided to Vessels, Cargo and others.

Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature.

In the event of Services provided to the Cargo, discounts, offers and/or promotions shall be established according to cargo volume and other criteria that are applicable by its nature.

Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

##### SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION AGREEMENT

APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%), whenever the User requests this as complementary service to the Standard Service.

Hatch mobilization (ISO Hatches)

Re-stowage of containers (Hold or via quay)

Shipping/unloading and delivery no ISO/OOG (Additional) - container 20 and 40 foot

Horizontal movement in the Multipurpose North Terminal

Handling of Cargo per registry (with or without forklifts)

Reefer energy

Reefer inspection and monitoring

Assembling and disassembling of clip system on reefer Generals

These Special Services shall be provided considering principles set forth in the Tariffs Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behaviours. For such reason, above detailed port services shall be provided as per regular and reasonable operations that Foreign Trade demands.

Description details of each service are included in Chapter VII of Services Summary of the Tariffs Regulation and Commercial Policy.

##### RESERVE OF GUARANTEED BERTHING WINDOW

Space may be reserved for Vessel's docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operations Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established within Clause 9.14 of the Concession Contract.

##### TERMINATION OF SHIPMENT

Whenever a shipping line, Cargo consignee or its representative, after "Cut-Off" term is over, requests termination of a shipment within Standard Service framework, due to reasons such as "overbooking", "stack weight", stowage limitations, change of vessel or similar situations, and afterwards he requests the shipment of his cargo,

his shall be considered as a new Standard Service has been requested.

In addition to this, whenever the cargo consignee, his representative or the shipping line requests to pick up a container that had not been shipped, it shall be considered as a new Standard Service to pay.

##### APPLICATION OF TAX ON GENERAL SALES (IGV)

The rates and prices of standard and special services taxed at zero percent (0%) rate, which by version 4.0 of Tariff Scheme were listed as exempt from VAT, refer to those services according to the VAT Law considered as exports of services. Rate of 0% will apply as long as the User is considered under the category "International Cargo Carrier". Other than that the current rate of VAT amounting to 18% will apply.

##### PAYMENT CONDITIONS

Currency of Payment: **Tariff and prices in American Dollars (US\$) may be cancelled in Nuevos Soles (S/.) according to the exchange rate indicated by Superintendencia de Bank, Insurance and AFP (SBS) at the date of payment.**

Form of Payment: Payments may be through bank account transference, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.

Date of Payment: Payments shall be done according to the following considerations:

- Standard Services - Import: Before the cargo is picked up from the Terminal.
- Standard Services - Export: when the appointed date is requested in order to enter the cargo to the Terminal for its shipment.
- Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.
- Special Services - Export: At the moment the service is requested.
- In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

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