

GENERAL PUBLIC TARIFF OF APM TERMINALS CALLAO S.A.

v 8.0

Item	Services description	Nature	Unit of charge	Tariff (USD)				Special tariff (USD)			
SECTION 1 CONTAINERS											
Section 1.1	Standard Services										
1.1.1	Standard Service to the Vessel - Services to the Vessel										
1.1.1.1	Use or rental of berth (Tariff per hour or fraction hour) (n1)	Regulated	Total LoA (m) x Hours	1.14	0% Rate						
1.1.2	Loading and Unloading Containers - STS Gantry Cranes (n2 and n3)										
1.1.2.1	Loading and Unloading Full 40 Foot Container	Regulated	Per move	9.00	0% Rate	137.00	24.66	9.00	0% Rate	118.50	21.33
1.1.2.2	Loading and Unloading Empty 20 Foot Container		Per move	118.00	0% Rate	209.70	37.75	107.00	0% Rate	182.00	32.76
1.1.2.3	Loading and Unloading Empty 40 Foot Container		Per move	170.00	0% Rate			158.00	0% Rate		
1.1.2.5	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	122.00	0% Rate			105.00	0% Rate		
1.1.2.6	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	182.00	0% Rate			157.00	0% Rate		
1.1.3	Loading and Unloading Containers - Without STS Gantry Cranes (n3 and n5)										
1.1.3.1	Loading and Unloading Full 20 Foot Container	Regulated	Per move	5.00	0% Rate	113.00	20.34	5.00	0% Rate	100.00	18.00
1.1.3.2	Loading and Unloading Full 40 Foot Container		Per move	5.00	0% Rate	175.00	31.50	5.00	0% Rate	151.00	27.18
1.1.3.3	Loading and Unloading Empty 20 Foot Container		Per move	91.00	0% Rate						
1.1.3.4	Loading and Unloading Empty 40 Foot Container		Per move	136.00	0% Rate						
1.1.3.5	Complete cycle 20 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	96.00	0% Rate						
1.1.3.6	Complete cycle 40 Foot Transhipment Container (full or empty) within the Terminal (n4)		Per complete cycle	144.00	0% Rate						
(n1): Including docking and undocking. The total length of the ship to be confirmed by the "Ship's Particulars". The use of the berth as from the receipt of the first line of the vessel toward the bollard, to the undocking of the last line before vessel departure. (n2): This tariff is applicable to berths with STS gantry cranes. (n3): The containers whose dimensions are less than 20-foot containers' will be charged with 20-foot container tariff. The containers whose dimensions are higher than 20-foot containers' will be charged with 40-foot container tariff. (n4): Transhipment containers are those which arrive and are shipped in vessels that operate in the North Terminal. The tariff includes loading/unloading in both ships (complete transhipment cycle). It includes two days of operative area use. Inter-terminals Transhipment containers are also invoiced according to described tariffs in this section (1.1.2.5, 1.1.2.6, 1.1.3.5 y 1.1.3.6), in which tariff applies per move rather than per complete cycle. It also includes cabotage containers that are discharged in one ship and are loaded onboard another vessel calling at the North Terminal. Containers discharged in berths with STS gantry cranes and are then loaded in vessels at berths without STS gantry cranes (or viceversa) will be charged with section 1.1.2 tariff. (n5): This is applicable only in those berths which do not have STS gantry cranes and in those cases when loading/unloading operations of containers will be carried out without STS gantry cranes.											
Section 1.2	Special Services to the Vessel (n6)										
1.2.1	Hatches or Hold Lids (n7)										
1.2.1.1	Movement of ISO hatches	Regulated	Per move	0.00	0% Rate						
1.2.2	Restow of containers (n6)										
1.2.2.1	Restow same hold 20 foot standard container	Regulated	Per container	0.00	0% Rate						
1.2.2.2	Restow same hold 40 foot standard container		Per container	0.00	0% Rate						
1.2.2.3	Restow via quay 20 foot standard container		Per container	0.00	0% Rate						
1.2.2.4	Restow via quay 40 foot standard container		Per container	0.00	0% Rate						
1.2.3	Increase of container productivity with Mobile Harbor Cranes (MHC)										
1.2.3.1	Supply of MHC to increase productivity during loading/unloading container operations (price per shift or shift fraction) (n8)	Non Regulated	Per Crane/Shift	2.500.00	0% Rate						
1.2.4	Use of Operational Area - Import Empty Containers (except Transhipment)										
1.2.4.1	48 hours (Free time included in Standard Service) (n9)	Regulated			Free						
1.2.4.2	Day: 3 - 6 (Tariff per day)	Non Regulated	Per TEU/day	9.00	0% Rate						
1.2.4.3	Day 7 (Price per day)		Per TEU/day	35.00	0% Rate						
1.2.4.4	Day: 8 onwards (Price per day)		Per TEU/day	15.00	0% Rate						
1.2.5	Use of Operational Area - Export Empty Containers (except Transhipment)										
1.2.5.1	72 hours (Free time) (n10)	Regulated			Free						
1.2.5.2	Days: 4 - 6 (Tariff per day)	Non Regulated	Per TEU/day	9.00	0% Rate						
1.2.5.3	Day 7 (Price per day)		Per TEU/day	35.00	0% Rate						
1.2.5.4	Day: 8 onwards (Price per day)		Per TEU/day	15.00	0% Rate						
1.2.6	Use of Operational Area - Transhipment Full Containers										
1.2.6.1	48 hours (Free time included in Standard Service) (n11)	Regulated			Free						
1.2.6.2	Day: 3 - 4 (Price per day)	Non Regulated	Per TEU/day	16.00	0% Rate						
1.2.6.3	Day: 5 - 6 (Price per day)		Per TEU/day	25.00	0% Rate						
1.2.6.4	Day 7 onwards (Price per day)		Per TEU/day	33.00	0% Rate						
1.2.7	Use of Operational Area - Transhipment Empty Containers										
1.2.7.1	48 hours (Free time included in Standard Service) (n11)	Regulated			Free						
1.2.7.2	Day: 3 - 4 (Price per day)	Non Regulated	Per TEU/day	16.00	0% Rate						
1.2.7.3	Day: 5 - 6 (Price per day)		Per TEU/day	25.00	0% Rate						
1.2.7.4	Day 7 onwards (Price per day)		Per TEU/day	33.00	0% Rate						
1.2.8	Use of Operational Area for Empty pool - Empty containers (except Transhipment)										
1.2.8.1	Use of operational area for empty containers from empty pool (n12)	Non Regulated	Per TEU		Per agreement						
1.2.9	Special Container - empty and transhipment										
1.2.9.1	Loading/unloading and delivery of non ISO/OOG (Additional) Container 20 and 40 foot (n7)	Regulated	Per container	0.00	0% Rate						
1.2.9.2	Treatment of Hazardous cargo containers IMO class 1 (n13)	Non Regulated	Per TEU	239.00	0% Rate						
1.2.9.3	Treatment of Hazardous cargo containers IMO class 5.2, class 6.2 and class 7 (n13)		Per TEU	220.00	0% Rate						
1.2.9.4	Treatment of Hazardous cargo IMO 9 (n13)		Per TEU	106.00	0% Rate						
1.2.9.5	Treatment of Hazardous cargo other IMO classes (n13)		Per TEU	136.00	0% Rate						
1.2.9.6	Supply of special equipment for handling 20' containers with oversized cargo in the container yard		Container-Move	160.00	0% Rate						
1.2.9.7	Supply of special equipment for handling 40' containers with oversized cargo in the container yard		Container-Move	266.00	0% Rate						
1.2.9.8	High Cube Containers 9'6" (n14)	Per container	18.50	0% Rate							
1.2.10	Complementary Services to stevedoring/unstevedoring										
1.2.10.1	Connection and disconnection service for reefer containers on-board vessels (n15)	Non Regulated	Per container	8.00	0% Rate						
1.2.11	Transhipment Reefer Containers										
1.2.11.1	Energy - container 20 and 40 foot (n6 y n16)	Regulated	Per Container/hour	0.00	0% Rate						
1.2.11.2	Inspection and monitoring - container 20 and 40 foot (n7 and n16)		Per Container/day	0.00	0% Rate						
1.2.11.3	Energy - container 20 and 40 foot (n17)	Non Regulated	Per Container/day	64.00	0% Rate						
1.2.11.4	Inspection and monitoring - container 20 and 40 foot (n17)		Per event	22.00	0% Rate						
1.2.12	Re-stow Reefer Containers (n18)										
1.2.12.1	Energy supply for re-stow reefer containers	Non Regulated	Per container	69.00	0% Rate						
1.2.13	Additional inspection of seals										
1.2.13.1	Additional inspection or revision of seals (n19)	Non Regulated	Per seal	12.00	0% Rate						
1.2.14	Traction Service for Inter-terminal Transhipment Containers										
1.2.14.1	Inter-terminal Transport of Transhipment Containers (n20)	Non Regulated	Per container	40.00	0% Rate						

(n6): All the other services applying to all types of vessels are available in section 7 of this Tariff Schedule.

(n7): Applicable to all users that necessarily require the service(s), according to conditions established in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

(n8): Charge of this price is applicable whenever service is required by users and is aimed to increase productivity of loading/unloading container operations above productivity levels set forth in the Concession Agreement. This price is additional to standard service without gantry crane. In case productivity is increased by initiative of APM Terminals Callao S.A. and with no user request, productivity increase cost is under responsibility of APM Terminals Callao.

(n9): Free time to run as from the end of complete discharge operation of the ship.

(n10): 72 Free hours to run as from the period cargo is located in the Terminal yard for shipment. Storage time ends with vessel ETB sent to the users. For purposes of computation of storage free time storage and billable storage, it should be taken in consideration is the so-called "Billable ETB" that is published in the "Container Ship Programme" option on our website and defined in the Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A.

(n11): Free time to run as from the end of complete discharge operation of the vessel or from the moment the container is located in the Terminal yard for shipment.

(n12): This is applicable to those containers from empty pool granted to shipping lines in accordance to corresponding agreement with APM Terminals Callao S.A. Price is independent from the number of storage days.

(n13): In the event that a container carries several classes of IMO cargo, the higher price amount of IMO classes will be applicable as one sole charge. Price of subsection 1.2.9.5 does not apply for ammonium nitrate IMO Class 5.1, unless the user requires the service. Price of subsection 1.2.9.4 does not apply for containers of Fishmeal IMO Class 9.

(n14): This service covers additional capacity of containers yard or stacks of empty containers (all traffic) and full transhipment containers. Price is independent from the number of storage days at the Terminal.

(n15): This price is applicable to all discharged or shipped containers through the Terminal including restow containers (via quay and in the same hold), that require such service. This is applicable for this operation, whether it is connection or disconnection.

(n16): Tariff applicable until day 10th of storage (inclusive).

(n17): Price applicable as from 11th day onward.

(n18): This is applicable to re-stow containers via quay, including inspection and monitoring if necessary. This is an one time payment to be applicable for total energy supply period provided to re-stow reefer containers.

(n19): This is applicable to those cases whenever there is a difference between seal information provided by APM Terminals Callao S.A. and information from the user, for additional services requested by the user. In the event APM Terminals Callao S.A. originates seal discrepancy no charge will be applicable. Not applicable as well for loading controls.

(n20): Service that involves moving the container between port terminals from the North Terminal to the South Terminal whenever a container is unloaded via the North Terminal and it is required to be shipped via the South Terminal and/or viceversa.

SECTION 8 COMMERCIAL POLICIES (n77)											
Section 8.1	For containers	Nature	Unit of charge	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)	Vessel (Tariff)	Vessel (IGV)	Cargo (Tariff)	Cargo (IGV)
8.1.1	Cancellation of container loading and withdraw of container (n78)										
8.1.1.1	20' Container	Non Regulated	Per container			200.00	36.00				
8.1.1.2	40' Container		Per container			250.00	45.00				
8.1.2	Cancellation of break bulk and ro-ro cargo loading (n79)										

(n77): For further details on the scope and conditions of applicable discounts, offers and promotions, see Charter V of Tariffs Regulation and Commercial Policy of APM Terminals Callao S.A. published on website: www.apmterminalscallao.com.pe.

(n78): This is applicable whenever the user (consignee, representative or shipping line) withdraws a container after cancelling container loading. Price covers resource costs involved in standard service cancellation and container withdraw. In this case standard service tariff shall not be applicable. It applies for full containers. Tariffs of section 1.3 (use of operating area) are applied if the container stays more than 48 hours.

(n79): This is applicable whenever the user (consignee, representative or shipping line) withdraws the cargo that has not been shipped due to overbooking, stack weight, stow limitations, change of vessel, among others. Standard service (cargo portion) shall be charged as well as the use of operating area (Port Terminal). For use of operating area, the tariffs stated in section 2.3.1 and 3.3.1 shall be applicable if break bulk and ro-ro cargo stay longer than the free time granted by the standard service to these kinds of cargo.

COMMERCIAL POLICIES

DISCOUNTS, OFFERS AND PROMOTIONS

Discounts, offers and promotions are commonly accepted practices that answer to compensatory circumstances which shall be determined by APM TERMINALS CALLAO S.A. in compliance with the principle of non-discrimination, equality, neutrality, prohibition of price transference and in this regard, APM TERMINALS CALLAO S.A. shall generally establish the following commercial practices of discounts, offers and promotions:

Discounts

Discounts shall be effective during the period established by APM TERMINALS CALLAO S.A. User shall consider the possibility that discounts may not be renewed.

Promotions and/or temporary offers

APM TERMINALS CALLAO S.A. may temporarily provide, as part of its commercial policy, offers and/or promotions, as long as permanent equivalent conditions remain.

For cases foreseen in Section 5.1.1 and 5.1.2 of Tariff's Regulation and Commercial Policy, APM TERMINALS CALLAO S.A. shall publish on its website the effective term for temporary discounts, promotions and/or offers with details for the acknowledgement of users. APM TERMINALS CALLAO S.A. shall also publish termination date or modification of discounts, promotion and/or offers on its website on time.

CRITERIA FOR THE APPLICATION OF DISCOUNTS, OFFERS AND PROMOTIONS

APM TERMINALS CALLAO S.A. shall provide discounts, offers and/or promotions to fees of current Tariffs and/or Prices applicable to the Vessel and/or the Cargo considering the following criteria:

- Cost-benefit evaluation
- Market competitiveness
- Promotion of those services that could not have been provided without the application of discounts and/or promotions.
- Generation for more demand of services provided to Vessels, Cargo and others.
- Generation of more productivity.

In the case of Services provided to Vessels discounts, offers and/or promotions shall be established according to docking frequency, cargo volume and other criteria that are applicable by its nature.

In the event of Services provided to the Cargo, discounts, offers or promotions shall be established according to cargo volume and other criteria that are applicable by its nature.

Discounts, offers and/or promotions are addressed to all duly incorporated and formally represented User.

SPECIAL SERVICES WITH DISCOUNTS FIXED IN THE CONCESSION AGREEMENT

APM TERMINALS CALLAO S.A. shall provide the following Special Services established in the Concession Contract with a hundred per cent discount (100%), whenever the User requests this as complementary service to the Standard Service.

- Hatch mobilization (ISO Hatches)
- Re-stowage of containers (Hold or via quay)
- Shipping/unloading and delivery no ISO/OOG (Additional) - container 20 and 40 foot
- Horizontal movement in the Multipurpose North Terminal
- Handling of Cargo per registry (with or without forklifts)
- Reefer energy
- Reefer inspection and monitoring
- Assembling and disassembling of clip system on reefer Gensets

These Special Services shall be provided considering principles set forth in the Tariff's Regulation and Commercial Policy, and the Concession Contract, so APM TERMINALS CALLAO S.A. and the User may not bridge rules and practices that may alter competition of Terminal Services, or that implies abusive and inefficient behaviours. For such reason, above detailed port services shall be provided as per regular and reasonable operations that Foreign Trade demands.

Description details of each service are included in Chapter VII of Services Summary of the Tariff's Regulation and Commercial Policy.

RESERVE OF GUARANTEED BERTHING WINDOW

Space may be reserved for Vessel's docking provided that this has been previously arranged between APM TERMINALS CALLAO S.A. and the shipping lines as per terms and conditions set forth in the Operations Regulations and procedures from the Berthing Window Reservation for Regular Service Vessels, established within Clause 8.14 of the Concession Contract.

APPLICATION OF TAX ON GENERAL SALES (IGV)

The rates and prices of standard and special services taxed at zero percent (0%) rate, which by version 4.0 of Tariff Scheme were listed as exempt from VAT, refer to those services according to the VAT Law considered as exports of services. Rate of 0% will apply as long as the User is considered under the category "International Cargo Carrier". Other than that the current rate of VAT amounting to 18% will apply.

PAYMENT CONDITIONS

Currency of Payment: Tariff and prices in American Dollars (US\$) may be cancelled in Nuevos Soles (S/.) according to the exchange rate indicated by Superintendencia of Bank, Insurance and AFP (SBS) at the date of payment.

Form of Payment: Payments may be through bank account transference, deposit or by check in the same bank that for this purpose will be assigned by APM TERMINALS CALLAO S.A.

Date of Payment: Payments shall be done according to the following considerations:

- a) Standard Services - Import: Before the cargo is picked up from the Terminal.
 - b) Standard Services - Export: when the appointed date is requested in order to enter the cargo to the Terminal for its shipment.
 - c) Special Services - Import: When the appointed date is requested to pick up the cargo from the Terminal.
 - d) Special Services - Export: At the moment the service is requested.
- e) In those services rendered as per specific contracts subscribed between APM TERMINALS CALLAO S.A. and a customer, payment conditions shall be executed according to the terms established in the Contract.

OFFERS

(1) SPECIAL OFFER FOR DRY CARGO CONTAINERS IN APM TERMINALS CALLAO'S TEMPORARY DEPOT

Dear customers and users,

APM Terminals Callao (APMTC) has set special offers for the containers processed as Temporary Depot (code 3014) that meet the requirements below, according to the type of operation. These offers include an extension of free storage period.

1. Extension of free days – dry cargo import

- Target group: Importers of dry cargo.
- Segment: Importers who address dry cargo to APMTC's Temporary Depot.
- Temporary offer: Importers who guarantee minimum 250 containers per year through the APMTC's Temporary Depot will be granted an extension of the operating area use for 20 days (taking into account the 10 days including in the Integrated Service of Import Temporary Depot).
- Effective from May 6, 2019 to May 5, 2020.
- Requirements: Importers should provide the APMTC's commercial area with the projections for the next twelve months in order to determine the availability of space in the terminal. If at the end of the annual period the minimum volume required for this offer is not achieved, APMTC will charge the extra days following the ten days including in the service "Temporary Depot", according to the tariff list in force at the moment of verification.
- This offer is subject to availability of space determined by APMTC.

2. Extension of free days – Dry cargo export

- Target group: Exporters of dry cargo.
- Segment: Exporters who address dry cargo to APMTC's Temporary Depot.
- Temporary offer: Exporters who guarantee an annual volume of more than 300, 800, and 3000 containers using the APMTC's Temporary Depot will be granted an extension of the operating area use (taking into account the 7 days including in the Integrated Service of Export Temporary Depot), according to the table below:
 - (i) > 300 containers = 3 extra free days
 - (ii) > 800 containers = 8 extra free days
 - (iii) > 3,000 containers = 13 extra free days
- Effective from May 6, 2019 to May 5, 2020.
- Requirements: Exporters should provide the APMTC's commercial area with the projections for the next twelve months in order to determine the availability of space in the terminal. If at the end of the annual period the minimum volume required for this offer is not achieved, APMTC will charge the extra days following the seven days including in the service "Temporary Depot", according to the tariff list in force at the moment of verification.
- This offer is subject to availability of space determined by APMTC.

(2) SPECIAL OFFER FOR FISHMEAL IN HIGH-CUBE CONTAINERS

Dear customers and users,

APM Terminals Callao (APMTC) has set that containers with fishmeal to be shipped will not be charged with the tariff of "high-cube container" special service, subsection 1.5.1.7. This offer will be in force from July 1, 2019 to December 31, 2019.

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Applicable as from 01/07/2019

The special tariffs published with version 8.0 will be in force until June 30, 2020

Please visit our website: www.apmterminalscallao.com.pe